

Engineering Insights

Exceeding Engineering Expectations Today.....
to Achieve the Projects of Tomorrow

Volume 1, Issue 1

Winter, 2013

Did you know.....

- Mote & Associates celebrated 40 years of business in 2012.
- Mote & Associates presently has 16 employees.
- Mote & Associates has certifications to provide services in not only Ohio, but Indiana and Michigan.
- The four Owners of Mote & Associates have over 122 years of engineering experience.

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Mote & Associates — New Quarterly Newsletter

Welcome to the first issue of "Engineering Insights," a newsletter provided by Mote & Associates, Inc. that will include articles and reports of information that we hope is of interest to you.

Each quarter we will be highlighting one of our staff members so you can get to know us better. In this edition, we will introduce you to Michael Henderson who has been with Mote & Associates for over 32 years and has the longest term of service with the company.

This publication will also contain important upcoming dates and deadlines for submittal of funding applications for both grants and loans in a section entitled "Funding Facts Update".

We will keep you apprised of current funding options and introduce

you to new programs as they become available in the ever changing world of project financing.

If there are topics you, the reader, would like to see addressed, feel free to let us know by contacting our office or sending an email to info@moteassociates.com.

The management of Mote & Associates, Inc. hopes you will enjoy this publication that contains information about our company as well as articles providing worthwhile news you can use!



Meet Michael Henderson — Owner/Design Manager

If you have ever had the opportunity to meet or work with Mike Henderson, you have come to know his ability to provide excellent customer service! Mike strives to meet the client's needs first and above all else.

Mike grew up in Darke County in Ansonia and now lives in the north part of Greenville with his wife, Debbie. After receiving an Associates Degree in Architecture and Construction

Technology from Sinclair Community College, Mike began his career working for the City of Greenville as assistant to the City Engineer. And who do you think the City Engineer was at that time?.....it was Richard Mote! Mike's experience in working for the City has proven to be invaluable as he has moved forward to work with many governmental entities as clients and on behalf of clients.

Mike began his tenure with

Mote & Associates, Inc. in May of 1980 when company founder Richard Mote asked him to become a full-time employee. And Mike has been here ever since! (continued on page 2)





We hope you will join us on Tuesday, February 26, 2013 as we learn tips to “Find the Money”!

“You might be an engineer if..... You have actually used every single function on your graphing calculator !”

Funding Seminar to be held in February

MARK YOUR CALENDARS!

Mote & Associates, Inc. will again be hosting their annual educational seminar! This year’s event has been scheduled for:

Tuesday, February 26, 2013.

This year’s seminar will focus on various funding sources for many types of community projects. With the decline and eventual phase-out of Local Government Funds, it is

even more important to get the most “bang for your buck”.

Information will be provided from the new Ohio Development Services Agency (ODSA), formerly known as the Ohio Department of Development (ODOD). Many changes are happening within their department besides their name and we hope they will give us the edge on their new programs.

We will also be hearing from speakers representing the Ohio Department of Transportation (ODOT), a representative working with the Ohio Public Works Commission, and the Ohio EPA’s Division of Environmental & Financial Assistance.

Invitations will be mailed in February. RSVP to our office if you or someone you know would be interested in attending.

Meet Mike Henderson (continued from page 1)

As time would have it, Mike has been instrumental in developing the building design facet of the business. He works with many building contractors as well as other private and public entities to provide engineering consultation for building layout, permitting, renovations, etc.

Mike is Corporate Secretary and on a daily basis is busy coordinating the building projects with partner Mike Bruns and their energetic building staff.

He has a passion for older buildings and working on the

façade renovation of Henry St. Clair Memorial Hall, a community treasure, has been a favorite of his. “It is important to maintain and keep those special structures that are such an important part of a community’s past history,” Mike states. “So many of the older churches and downtown buildings are irreplaceable due to the sheer amount of craftsmanship and detail. They would be cost prohibitive to be re-built again today”.

Mike has continued to build his skillset over the years since becoming a Certified Concrete Testing Technician, Certified in EPA Approved AHERA Asbestos, and most recently obtaining his Green Associate LEED Certification.

Mike is also very involved in the local community as he is the Chairperson of the Main Street Greenville Design Committee, an Executive Board Member and Vice President of Properties for the Miami Valley Council of Boy Scouts, and a member of the Darke County Chapter of the American Red Cross. He also participates as a Board Member of the Greenville Community Improvement Corporation and recently completed a term as a Board Member of the Darke

County Community Improvement Corporation.

Mike and his wife Debbie have two sons, Ryan and Scott. He has had a busy 2012 with the marriage of his youngest son Scott to Jenna Gilfedder in September and the birth of twins to his older son Ryan and wife Leah on 12-12-12. These two new additions bring Mike’s grandchildren tally to three with big brother, Coen, who is almost four years old.

He is an active member of Ansonia United Methodist church where he serves on the community outreach team and is Chairperson of the Pastor – Parish Committee.

Mike’s hobbies when time allows include genealogy, deltiology (postcard collecting), the many facets of architecture, and enjoying the outdoors and time spent with family and friends.

Mike, an Eagle Scout, has always been active in scouting and spends a lot of time with his buddies on the Property Committee helping out with the facilities at Woodland Trails, his boyhood scout camp.

Mike enjoys serving the clients of Mote & Associates and appreciates the dedication and support of his coworkers!

Mike pictured with his family on vacation.



UPCOMING FUNDING DEADLINES

ODOT Transportation Alternatives Letter of Intent

- Due February 1, 2013

ODNR Clean Ohio & Recreational Trail Grants

- Due February 1, 2013

ODOT Safe Routes to School

- Due March 1, 2013

ODOT Small Cities Program

- Due March 1, 2013

Drinking Water Assistance Fund

- Due March 1, 2013

County CDBG Allocation

- Due +/- April, 2013

ODNR Recreational Grants

- Due May 1, 2013

214 West Fourth Street
Greenville, Ohio 45331
Phone: 937.548.7511
Fax: 937.548.7484
Email: info@moteassociates.com

We're on the Web!
www.moteassociates.com

"FUNDING FACTS UPDATE"

With the addition of Susan Schepis-Laux to our staff in 2012, Mote & Associates is expanding its efforts of providing funding services. Susan brings over twenty years of experience in working with grant and loan programs on every level from local to federal. In these days of dwindling local government funds and difficulty in passing new levies, it is even more important to "make the most" of the monies available to leverage additional dollars to make projects happen.

The "Funding Facts Update" feature of our newsletter is meant to provide useful and meaningful information for planning your next project. Susan's motto for funding assistance includes the three "P's":

- PLANNING
- PERSISTENCE
- PATIENCE

We hope to spotlight various financing sources and changes

in funding programs through this returning section of our newsletter. We will also provide upcoming deadlines for grants and loans on the left hand side to serve as an easy reference for your use!

In preparation of our upcoming funding seminar, this first article will focus on one of the most important parts of any project and that is PLANNING.

With shrinking grant dollars available, it is even more important to plan projects in advance to ensure a well thought out concept and reliable budget numbers. Many grant programs provide scoring methodologies to assist with the building of an application. This can make all the difference in receiving an award or being rejected. Positioning a project to be successful may also require some flexibility to include components that will provide a scoring edge.

All of these advantages are made possible through

planning. This can occur through the development of a five or ten-year plan. This exercise allows an inventory of assets which include building needs, future equipment purchases, and infrastructure improvements and upgrades. Cost estimates should be created to assist with budgeting of local funds to serve as matching monies to procure project financing. With changes to funding programs and creation of new ones, having necessary project information available to submit on short notice can allow a project to be "in the right place at the right time".

Mote & Associates, Inc. has the ability to assist you in planning to give your projects superiority to stand out above the competition. Please contact Susan Schepis-Laux at our office or via email at sschepis-laux@moteassociates.com to discuss funding options for your upcoming and future projects.

HISTORY OF MOTE & ASSOCIATES, INC.

Mote & Associates, Inc. was established in 1972 by Richard Mote. Since the firm's inception, Richard's goal was to provide civil engineering and surveying services to the private sector, villages, cities, and other governmental entities in west central Ohio.

Since the beginning, the firm has developed an excellent reputation planning and designing various infrastructure

projects.

Mike Henderson, Lou Bergman, Jerry McClannan, and Mike Bruns, all partners, are responsible for the daily management of Mote & Associates, Inc. in various capacities.

Today, the firm has expanded from the original vision of Richard Mote and now also provides services directed toward building and structural design as well as

specializing in agricultural engineering. Learn more at our website www.moteassociates.com. Contact us at 937.548.7511 or info@moteassociates.com



Mike B., Mike H., Jerry & Lou

*An astronaut in space was asked by a reporter, "How do you feel?"
"How would you feel," the astronaut replied,
"if you were stuck here, on top of 20,000 parts, each one supplied by the lowest bidder?"*

**Exceeding Engineering Expectations Today.....
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Mote & Associates
Engineering, Land Surveying